

EXPORT MANAGEMENT 5 DAY CERTIFICATE COURSE ONLINE- 2022

1 message

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EXPORT MANAGEMENT 5 DAY CERTIFICATE COURSE - 2023

THE ESSENTIAL QUALIFICATION FOR SUCCESSFUL EXPORTING SINCE 1987

In these tough economic times exporting successfully is a challenging endeavor, but one that is crucial for diversifying a company’s bottom line. Since 1989 the Chamber’s Export course has been the benchmark for export training. The content is comprehensive and constantly updated to reflect the latest information and requirements from the International Chamber of Commerce. Thousands of students have acquired the knowledge and skills to manage the complexities involved in exporting to help their companies succeed in international markets.

Module 1 – Incoterms

Module 2 – Cost Estimation for Exporters:

- 1. Role Players

Case Study / Scenario

Specific:
 Formulating an Estimate for Sales Purposes

Simulated Completion of Documents:

You will be provided with an *Excel*

Excel Format (Self-marking) Notes:

- Templates will be provided for

Assessment will be available immediately after last lesson.

2. Units of Measure
3. Cargo Characteristics
4. Cost Elements for Estimations
5. Costing based on Routing
6. Preparing for a Cost Estimate

Module 3 – Exports **Specific:**
Management & Customs **The Exports Shipping**
Compliance: **Instruction**

1. Overview of Customs
2. The C&F Agent & Customs vs. Exports
3. Exportation Chain of Events
4. The Customs SAD500

Moule 4 – Transport **Formulating an**
Insurance: **Insurance Claim:**

- | | |
|---|--|
| <ol style="list-style-type: none"> 1. Legal Principles Applicable to Shipping 2. The Basic Principles of Marine Insurance | <ol style="list-style-type: none"> 1. Notice of an Insurance Claim 2. Drafting a Proforma Ins. Claim 3. Presenting a Final Priced Claim |
|---|--|

Module 5 – Freight **Invoicing:**
Finance: **Freight Finance for**
Exporters **Interest Calculation**
Invoicing **Methods of FOREX**
Payment

1. Collating Process for File Costing
2. Preparing a Costing Sheet for Invoicing Purposes

workbook
containing:

- INFO worksheets / forms, 1 – 6, containing all the instructions / information required to complete the STEPS, 1 – 7.
- Step 8 is automated and will be completed vide the information your inserted for STEPS 1 – 6.

INFO 1 – 6
(Information):

1. Costs & Gen (information)
2. Proforma Invoice
3. Cost Estimate
4. Indent (Purchase Order)
5. Booking Confirmation
6. Export Forwarding Instruction
7. Transport Order

STEPS 1 – 8
(Assessment):

1. EXP Est. (Export Estimate)
2. Commercial Invoice
3. Packing List
4. (EUR-1 (Certificate of Origin)
5. Shipping Instruction (Sea FRT)
6. BOL (Bill of Lading)
7. File Costing for Invoicing

the student to complete as if in an office environment.

- Excel Workbook Format:
1. Student Results Sheet
 2. Scenario & Instructions
 3. Templates (1 sheet per Document to be completed)
 - The assessment will be scenario based.
 - Assessments can be completed online, or emailed to the student to complete at leisure (deadlines to be established)

You may download the assessment form the GMLS LMS system to complete within a specific time period. The assessment due date will be provided for you to upload your assessment (emailing your assessment to GMLS will only be allowed if allowed to do so by GMLS.

8. Agent's Final
Tax Invoice
(Auto)

BOOKINGS: Anthea Booyesen Tel: 726-5300 -2000

TIME: 09.00-15.30

WHERE: 27 Owl street, cnr Empire road, 7th floor JCC Building, Milpark JHB

HOW MUCH: R4675.00 members, R5830.00 non-members

WHEN: 11-15 September 2023

IN-HOUSE TRAINING ON REQUEST

REPLY SLIP 5-day Export course: 11-15 September 2023
Assessment Exam done on line and submitted.

First Name & Surname: _____

Company: _____

Postal Address: _____

Code: _____

Tel No: _____ Fax: _____

Contact: _____

Company VAT NO. _____

**BANK DETAILS: JCCI - STD BANK- BRAAMFONTEIN-BRANCH CODE 004805- ACC NO:
0033 42530**

e-mail POP to anthea@jcci.co.za

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